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Marketing Bulletin

Date: January 20, 2012
To: Sielox Business Partners
From: Ryan Schroeder - Product Manager
RE: AC-600 Terminal Controllers no longer available

In early 2008, Sielox announced the last manufacturing run on AC-600 terminal controllers due to the obsolescence of the processor. That last run, which we have inventoried for three years, has finally been depleted and effective immediately, we can no longer ship AC-600 terminal controllers.

We will continue to support and repair AC-600 terminal controllers.

Sielox is in the process of testing the use of the AC-1700 as a terminal controller under a AC-900 main controller. We have approximately 4 to 6 weeks remaining in our quality assurance testing and analysis. Once the AC-1700 passes all testing, we will announce the support of the AC-1700 as a terminal controller under a AC-900 main controller with details regarding both replacement and upgrade opportunities.

Sielox's AC-1700 controller is available for use in conjunction with Pinnacle versions 7 or 8. Please see our web site for additional details. www.sielox.com/ac1700.aspx

We strongly suggest you contact your Regional Sales Manager for revised equipment schedules on all outstanding quotes that utilized the AC-600 series controllers. You may benefit from a cost reduction comparing the AC-600 terminal controllers to the AC-1700 controllers.

For additional information related to this bulletin, as well as all your access control and CCTV requirements, please contact your Sielox Regional Sales Manager.

Sincerely,

A handwritten signature in black ink, appearing to read 'Ryan Schroeder'.

Ryan Schroeder
Product Manager
Ryan.schroeder@sielox.com

www.sielox.com